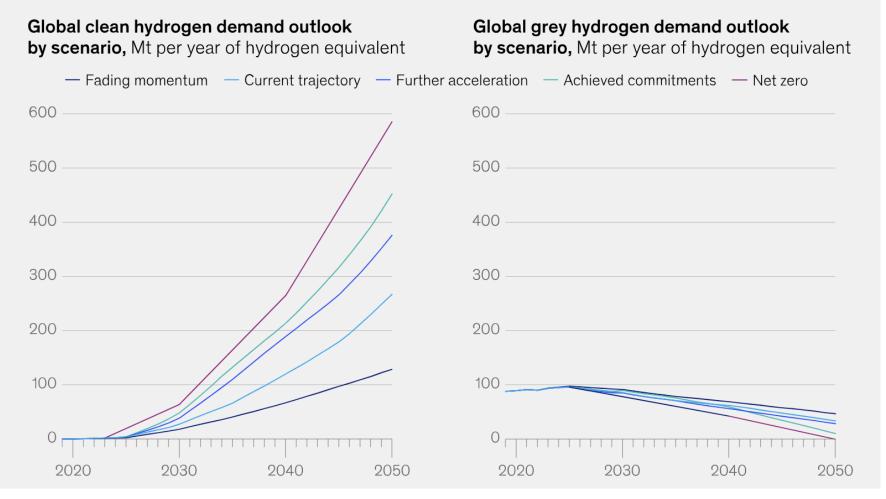


Developing the Hydrogen Economy by Derisking Investment Parker Meeks, Hyzon CEO

February 1, 2024. | Austin, TX

Clean hydrogen demand is expected to reach up to 585 million tons annually by 2050.



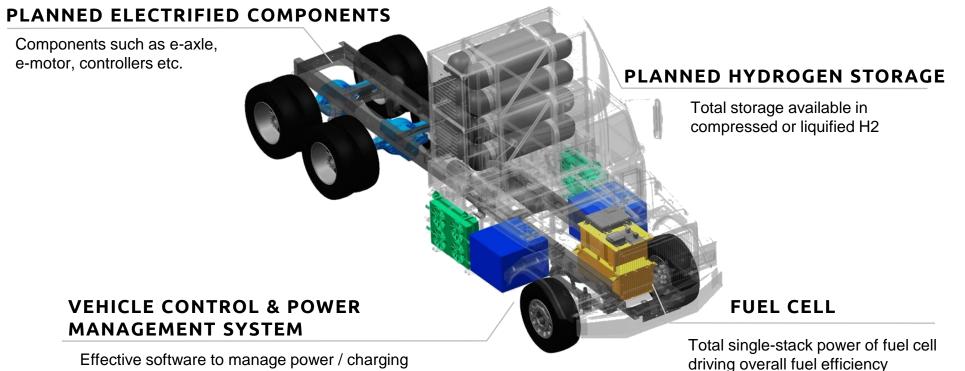
Global Energy Perspectives 2023: Hydrogen outlook, January 10, 2024, McKinsey & Company: https://www.mckinsey.com/industries/oil-and-gas/our-insights/global-energy-perspective-2023-hydrogen-outlook







Hyzon's leading Fuel Cell Technology drives performance and economics.



of the hybrid (fuel cell/battery) powertrain

Hyzon's single stack 200kW Fuel Cell System brings significant advantages compared to standard industry approach.



-30% Lower volume

-25%

Lower total FCS cost in truck BOM (200 kW vs. 2x~110 kW)

-30%

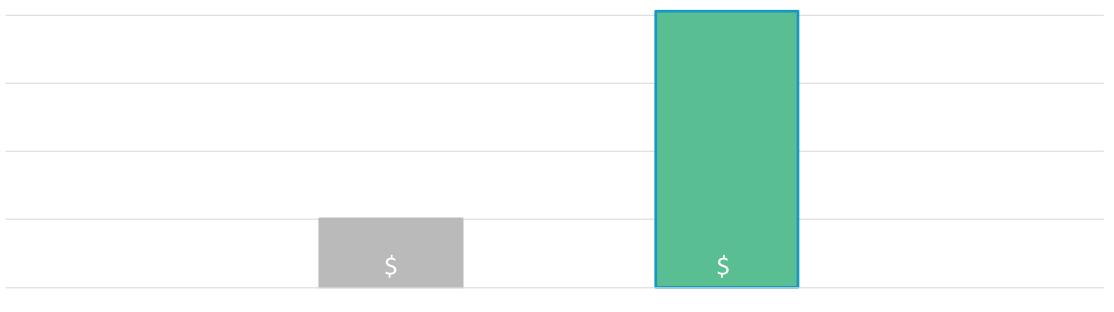
Less total FCS weight vs. 2 systems

+20%

Improved miles per kg H2 vs. 120 kW FC truck¹

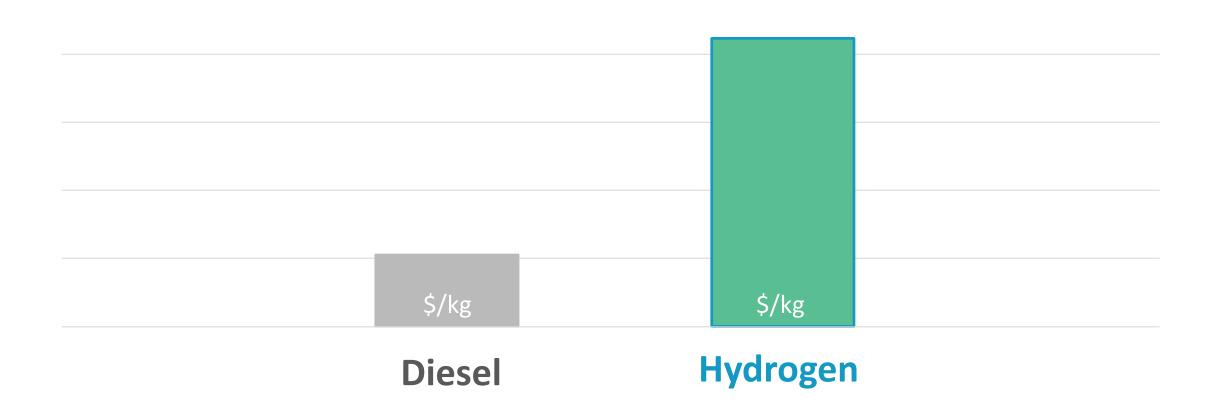
1. 200 vs. 120kW at 120kW; Estimated based on early 200 kW truck testing at test track in similar simulated routes on flat road vs. similar use case performance with single 120 kW FCS.

Vehicle Cost Trajectory

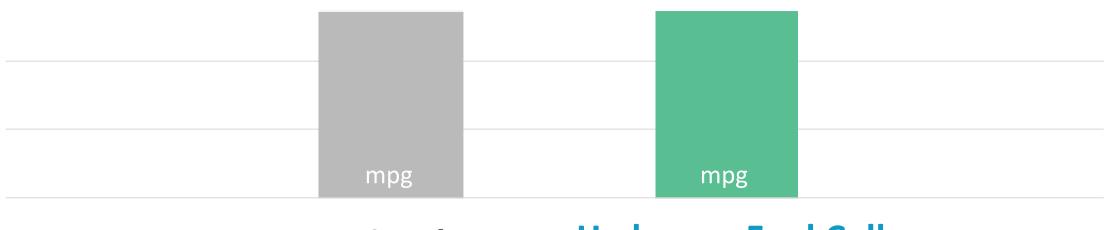


Diesel Hydrogen Fuel Cell

Fuel Cost Trajectory



Fuel Efficiency Trajectory



Diesel Hydrogen Fuel Cell

Total Cost of Ownership Trajectory

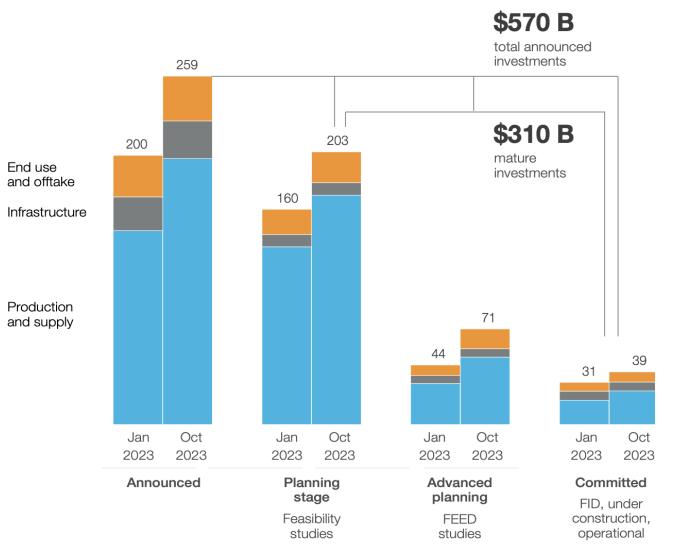
Fuel Cell Vehicle Cost: -20% Hydrogen Cost: \$8/kg Fuel Efficiency: +30%

Diesel

Hydrogen Fuel Cell

\$

Direct hydrogen investments until 2030, \$B



Only 15% of announced hydrogen projects have progressed past Final Investment Decision (FID).

Hydrogen Insights 2023, December 2023, Hydrogen Council, McKinsey & Company: https://hydrogencouncil.com/wp-content/uploads/2023/12/Hydrogen-Insights-Dec-2023-Update.pdf

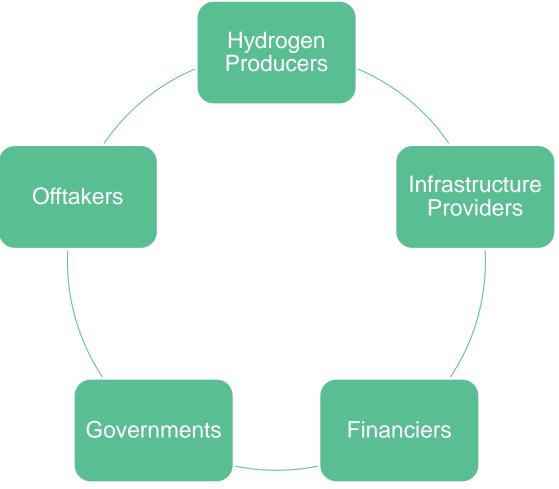
New approaches required to match gradual increase in FCEVs with fuel and infrastructure

Example large fleet customer order ramp-up schedule

	Pilot	Implementation	Milestone	Ramp-up
Total Class 8 FCEV trucks in fleet	5-10	20-30	50-80	125-180
Cumulative hydrogen consumption (tons/day) ¹	~0.2 - 0.4	~0.8 – 1.2	~2.0 – 3.2	~5.0 - 7.0
Hydrogen Fueling Solutions	Mobile refueler or existing public access		Public access or behind the fence based on interest and operational needs	

1. Based on 40kg of hydrogen consumption per day per FCEV Class 8 truck.

Stakeholders need new approaches to share risk across the hydrogen value chain.





Hyzon's Leading Fuel Cell Technology Deployed in Heavy Duty Trucks, Innovating to Drive Performance and Economics

Overview of Hyzon's Class 8 heavy duty FCET components and planned FCET portfolio

PLANNED ELECTRIFIED COMPONENTS

Components such as e-axle, e-motor, controllers etc.

16

Medium and Long-Range Class 8 planned to include e-axle, Hyzon C3/C5 battery and component upgrades, improving fuel efficiency

VEHICLE CONTROL & POWER MANAGEMENT SYSTEM

Effective software to manage power / charging of the hybrid (fuel cell/battery) powertrain

Software optimization building on 100kW FCET learnings to improve fuel efficiency in 200kW FCET's

PLANNED HYDROGEN STORAGE

Total storage available in compressed or liquified H2

Liquid Hydrogen truck planned to expand usable H2 onboard from 50kg to ~120kg in commercialized sleeper cab LH2 truck

FUEL CELL

Total single-stack power of fuel cell driving overall fuel efficiency

200kW FCS showing significant fuel efficiency gains in alpha 200kW FCET testing vs. 110kW FCS

US Class 8 FCET Portfolio

Short-Range 110kW FCET: FCS: 110 kW Fuel: 350bar gaseous 50kgs Powertrain & Software: Original Range est.¹: 300-350 miles Medium-Range 200kW FCET: FCS: 200 kW Fuel: 350bar gaseous 50kgs Powertrain & Software: Hyzon battery (2024), eAxle (2025) +

Software upgrades Range est.¹: 400-450 miles

Long-Range: 200kW LH2 FCET FCS: 200kW Fuel: 120kg Liquid Hydrogen Range est.¹: 800+ miles

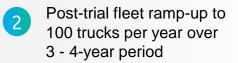
are based on typical Hyzon customer use cases and may vary.

Large Fleet Focus with Three-Step Ramp-up, Enabling 1,000 Trucks per Year with just 10 Large Fleet Customers

Example large fleet customer order intention ramp-up schedule w/ hydrogen fuel requirements

Hydrogen Fueling Solutions	Mobile refueler or existing public access		Public access or behind the fence based on interest and operational needs	
Cumulative hydrogen consumption (tons/day) ¹	~0.2 – 0.4	~0.8 – 1.2	~2.0 - 3.2	~5.0 – 7.0
Cumulative Class 8 FCEV trucks in fleet	5-10	20-30	50-80	125-180
Number of Class 8 FCEV trucks	5-10	15-20	30-50	75-100
	Pilot	Implementation	Milestone	Ramp-up

Hyzon's commercial model collaborates with customers through the FCEV ramp-up, starting with trials attached to confirmed pilots and milestone orders



10 customers per region leads to 1,000 trucks per year over multiple phases

Active trial and customer pipeline with anchor customers under agreements in US, Europe and Australia / New Zealand

3

4

Hyzon Trucks on the Road in North America Today

Deliveries and Trials in Texas, California, and Edmonton







