PerspECCtive

Theme: Win Together to Share Success NOW!

#### ECC 2019 Sponsor Only Session

Date:

Aug. 28-31

Tony Bazzini

ECC Board Member

Year:

2019

ExxonMobil





The Broadmoor

**Colorado Springs, CO** 

Location:

#### The Sponsor's Only Session (SOS) is a key benefit of ECC sponsorship

#### **SOS** objectives

- A forum to engage in productive dialogue
- Exposure to different viewpoints (other owners, contractors, and suppliers)
- New contacts in the industry

#### **Past ECC SOS sessions**

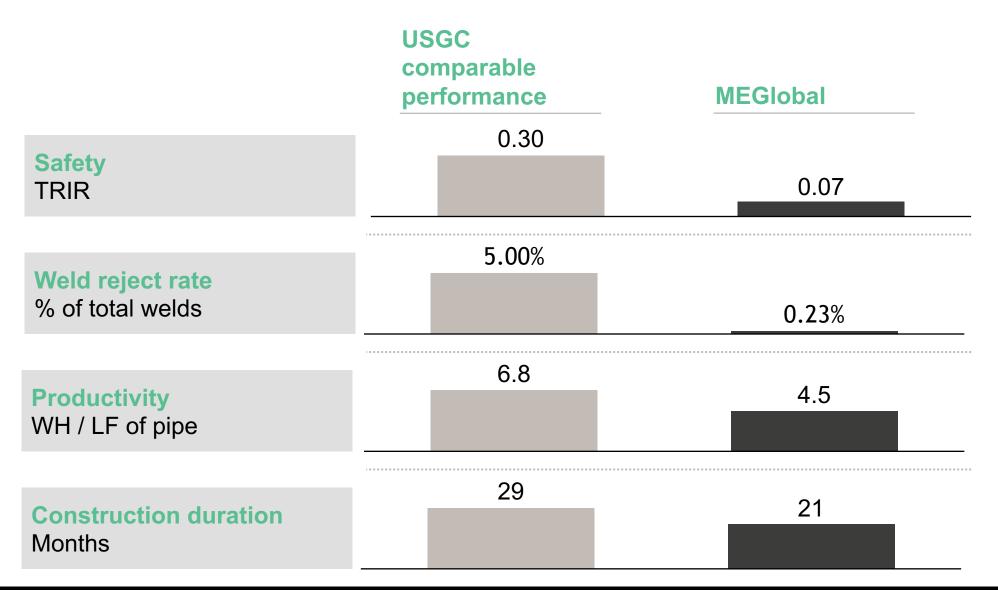
	2017	2018	2019 Mid-year
Conference theme	<ul> <li>Doing More with Less</li> </ul>	<ul> <li>Capturing Transformational Possibilities</li> </ul>	<ul> <li>Win Together to Share Success Now!</li> </ul>
SOS topics	<ul> <li>There are many views on our industry struggles <ul> <li>what do we think?</li> <li>what should be addressed?</li> </ul> </li> </ul>	<ul> <li>Key ideas to improve</li> <li>Predictably delivering         <ul> <li>trust and transparency</li> <li>earlier construction input</li> </ul> </li> </ul>	<ul> <li>Waste in our current model</li> <li>Vision for an improved business model and platform</li> </ul>
External input leveraged	<ul> <li>Various industry sources (e.g., IPA, McKinsey)</li> <li>Owner / contractor reps. (CP Chem / Technip)</li> </ul>	<ul><li>Oil &amp; Gas Journal</li><li>Tercon Consulting</li></ul>	• CII / CURT

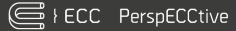
## **Topics from yesterday's SOS**

- 1. Sharing success: MEGlobal's EG project
- 2. Understanding and increasing craft competencies
- 3. How cost engineering facilitates opportunity identification



### **Sharing success: MEGlobal's EG project**



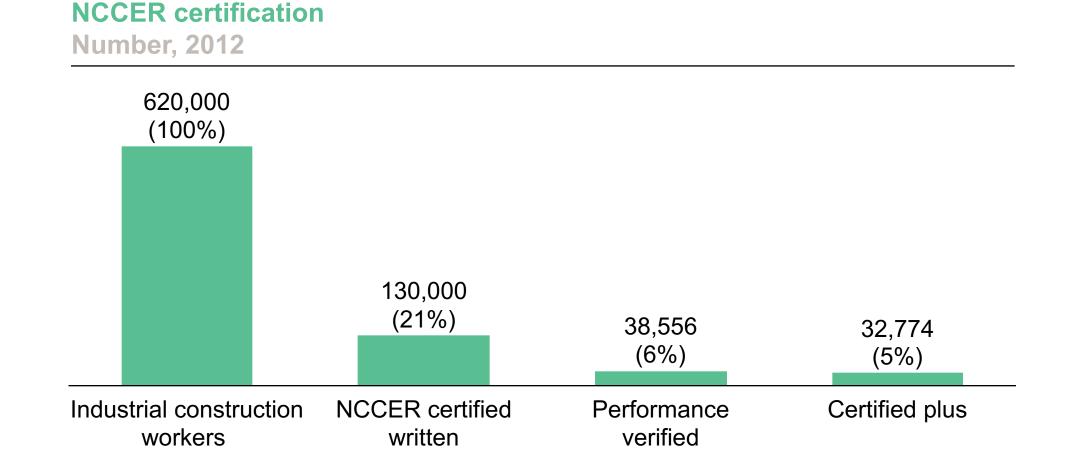


### Key take-aways: How do we replicate success?



- "One team" philosophy
- EP aligned with construction
- Starting in the field only when ready
- Frontline accountability and daily targets
- Commitment to craft success

### **Understanding and increasing craft competencies**

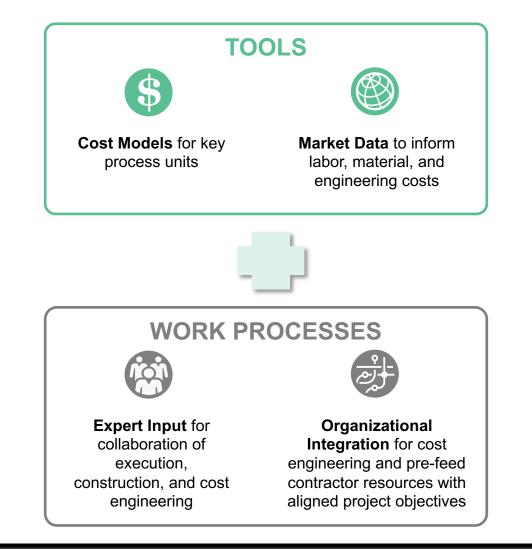


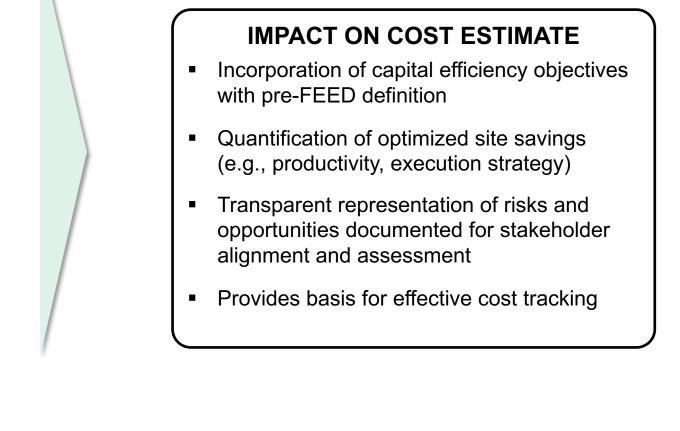
# Key take-aways: What should be expected of owners with respect to craft competencies?



- Assess your workforce today
- Drive craft skills enhancement through contracting expectations
- Become workforce development experts
- Set expectations for onsite skills upgrade training and performance verification

# Effective cost engineering ensures realistic assumptions and undue optimism are excluded from cost / schedule estimates





# Key take-aways: Where we can make a difference right now with respect to minimum scope



- Scope overdesign awareness
- Contractual set up and joint risk management
- Project efficiency competitions
- Individual risk behavior
- Dramatic standardization