





Advanced Work Packaging (AWP): A Reality Check



Panel Discussion





Panel Introduction

Moderator

Jim Rammell



Vice President, Construction **Operations**

Wood Group

Justin Weaver



Performance **Improvement** Project Manager

Southern Company

Panel

Michael Van Swol



Vice President, **Project Delivery**

Jacobs Engineering Group Inc.

Ash Ahmed



Performance **Excellence** Manager

Shell

AWP Panel Discussion - Overview

- Advanced Work Packaging (AWP) Introduction
- What does AWP look like at your company?
- AWP Implementation and Project Results at Southern Company, Jacobs and Shell
- Who really owns the AWP process?
- How does construction-driven engineering impact the typical sequence of engineering activities?
- What Contracting Strategies have been most Effective with AWP?

1. Are you a(n):

- a. Owner/Operator
- b. EPC
- c. Supplier
- d. Other

- 2. What is your primary Industry?
 - a. O&G / PetChem
 - b. Power
 - c. Government
 - d. Infrastructure
 - e. Other

- 3. What is your knowledge of AWP?
 - a. None
 - b. A little
 - c. Average
 - d. A lot

- 4. What is your company's experience with AWP?
 - a. Have not used
 - b. Limited to a few projects
 - c. Multiple projects
 - d. Enterprise Implementation

AWP Introduction

What is AWP?



Jim Rammell

- What does Success look like?
- Summary Benefits
 - Productivity
 - Predictability
 - Safety
 - Alignment

AWP Introduction - Video

What does AWP look like at your Company?

Justin Weaver



Performance Improvement Project Manager

Southern Company

Michael Van Swol



Vice President, Project Delivery

Jacobs Engineering Group Inc.

Ash Ahmed



Performance Excellence Manager

Shell

AWP Implementation at Southern Company



Justin Weaver

- Case for Implementation, background
 - Approach, Lessons Learned, Path Forward

- Who really owns the AWP process?
 - Focus on the interplay between owner/contractor and engineering/construction

AWP Project Results at Jacobs



Michael Van Swol

- Data from selected Project
 - Productivity, Cost, Safety
 - Schedule, Predictability, Quality
- How does construction-driven engineering impact the typical sequence of engineering activities?
 - How have teams successfully (or unsuccessfully) managed this?

AWP Project Results at Shell

- Key highlights from our AWP journey
 - Productivity, Cost, Safety
 - Schedule, Predictability, Quality





Ash Ahmed

- 5. What do you see as the largest benefit of AWP?
 - a. Predictability
 - b. Productivity
 - c. Safety
 - d. Alignment between Stakeholders
 - e. Quality / Reduces Field Rework

- 6. What is a Significant Barrier for your company to implement AWP?
 - a. Contracts don't support
 - b. Lack of standard procedures / Existing tools and systems don't support
 - c. Unknown Cost/ROI
 - d. Cultural Resistance / Resistance to Change

Wrap Up

- Questions / Answers
- Driving the AWP benefits during Industry slowdowns and growth
- Implementation Resources
- Additional discussions thru conference

AWP Panel Discussion - Overview

Alma	Torres	BP
Tamer	Ali	Dow Chemical
Shaun	Card	INVISTA
Chet	Carpenter	INVISTA
Jason	Goodman	Eastman Chemical
Daniel	Klick	Shell
Eric	Lee	Caraustar
Ben	McConnell	ExxonMobil
Eric	Moore	Shell
Roland	Schneefuss	AVEVA