

Parag Khanna



# The Global Connectivity Revolution

**Skeletal System** 

**Transportation** 

Highways, railways, bridges, tunnels, airports, seaports

**Vascular System** 

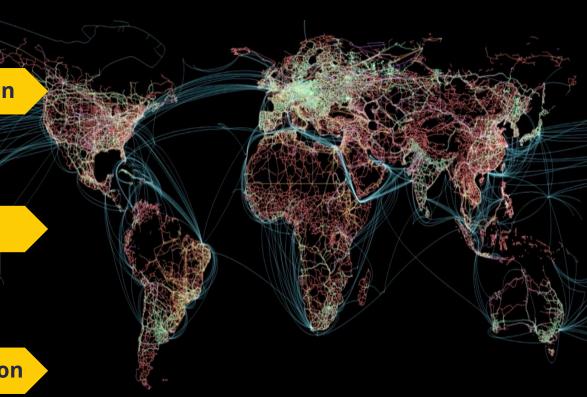
**Energy** 

Oil & gas pipelines and refineries, electricity grids and power plants

**Nervous System** 

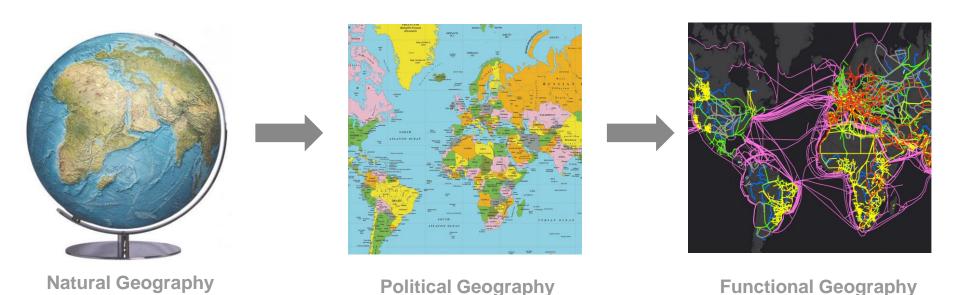
**Communication** 

Internet cables, satellites, data centers



The Infrastructural Matrix: Exoskeleton on the Planetary Body

## **Cartographic Evolution**

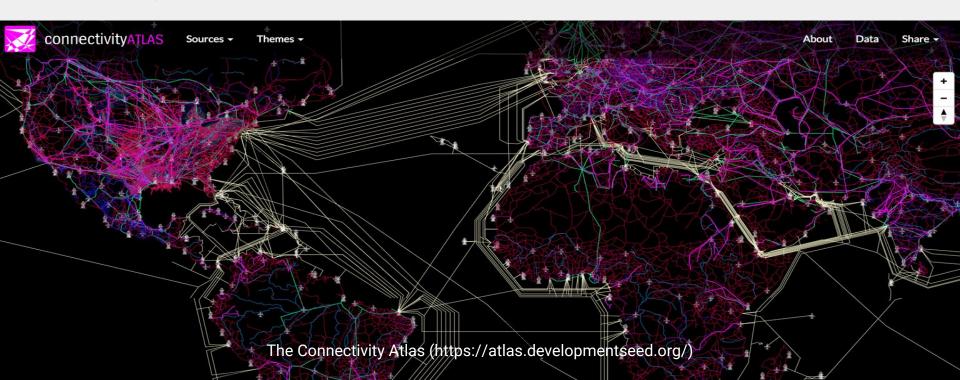


"What we build today will last centuries." - Santiago Calatrava

### From X-Ray to MRI

#### Topographically engineering the planet through mega-infrastructures

Mapping Reality: GPS and Geofusion, IoE and OSM, ArcGIS and Google Earth Pro



### **Bridges to Everywhere: Infrastructure Growth**

### 19th and early 20th Centuries

American phase: Industrial revolution to World War I

**Great Wars and Resurrection** 

European phase: Keynes to Wirtschaftswunder

### Rise of the East

Asian Tigers to China & Asian Infrastructure Investment Bank (AIIB)

### From Westphalian World (1648) to Supply Chain World (1989)

End of the Cold War



Capital Market Expansion



**Deregulation and Privatization** 



Infrastructure Build-out



Communications Revolution

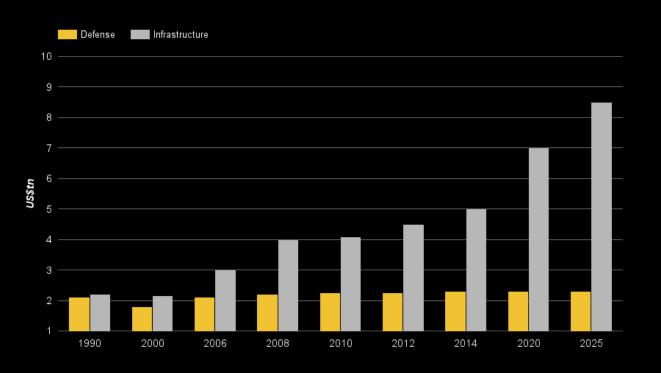


**Total Globalization** 



- Treaty of Westphalia (1648) to Fall of the Berlin Wall (1989)
- 1989: World Wide Web (WWW)
- Supply chains are the original World Wide Webs: Not things but a global system of transactions

## Roads to the Future: Infrastructure Spending



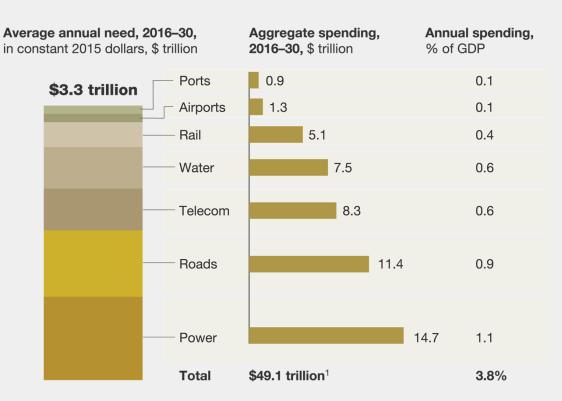
We will build more infrastructure in the next 40 years than in the past 4000.

We should spend \$1 trillion on the basic infrastructure needs of every 1 billion people.

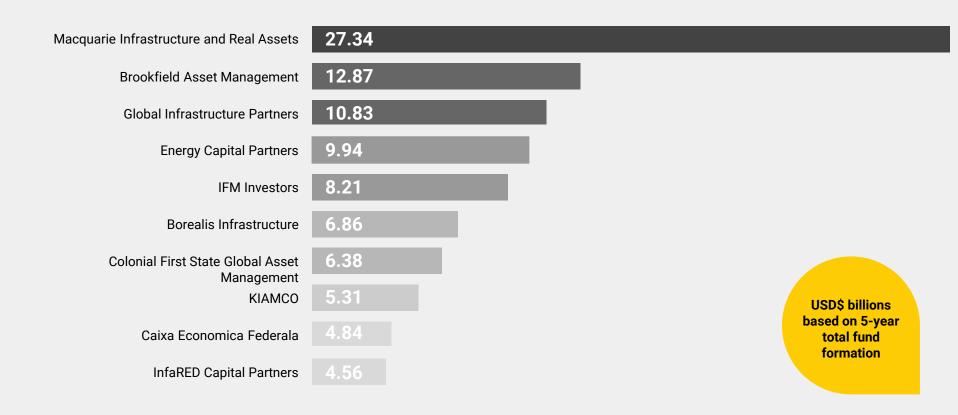
### **Increasing Infrastructure Demands**

To keep pace with projected growth, the world needs to invest \$3.3 trillion in economic infrastructure annually through 2030.

- No time like the present: New normal of ultra-low interest rates
- US infrastructure investment = 0% (offset by capital depreciation)
- The basics: Power, transport, utilities, telecoms

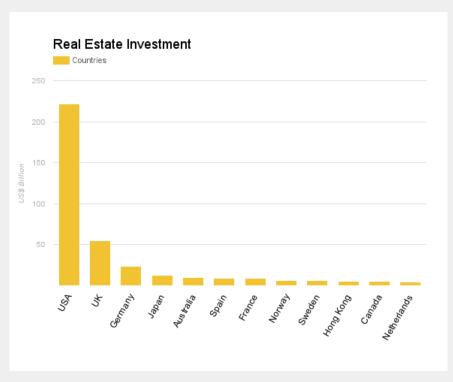


### **World's Top Infrastructure Investors**



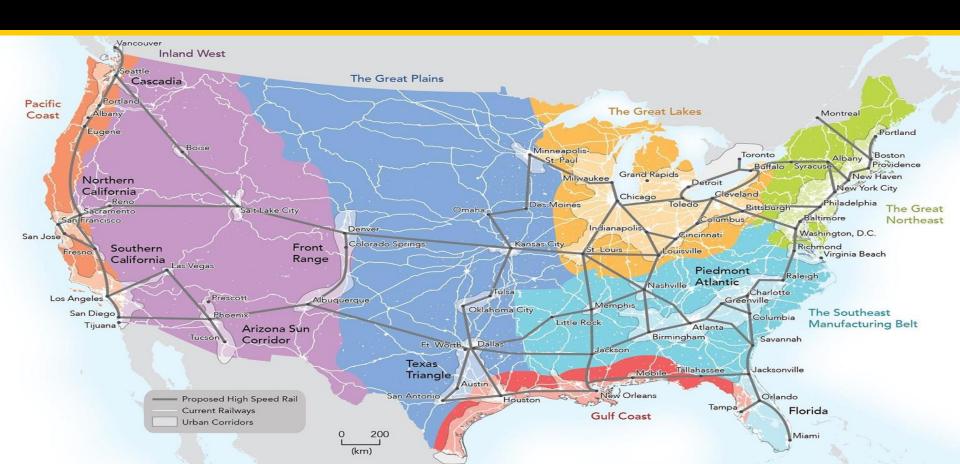
### **US Still Dominates Total Global Real Estate Investment**

- > \$72B in FDI (2015): Dominated by manufacturing, finance, insurance, trade, IT
- CRE: Foreign Investment in Real Property Tax Act (FIRPTA) reform enables boost in Institutions and SWF investment beyond REITs into high-yield US industrial and commercial properties
- Retail: Shopping mall investment rose 33% to \$10.4B (2015); Hotels: Spike to \$43.4B (2015)
- New asset classes: Developers moving into "active adult communities" and "multigenerational living" (80m Baby Boomers)
- Dems: Consistent with Obama's real estate tax policies / Reps: "unleash" markets and ease regulations



Top foreign sources of real estate investment: Canada, Singapore, Norway, China, Germany, Japan

### **The United City-States of America**



### Think Geology, not Nationality: From NAFTA to North American Union



### Pax Latina

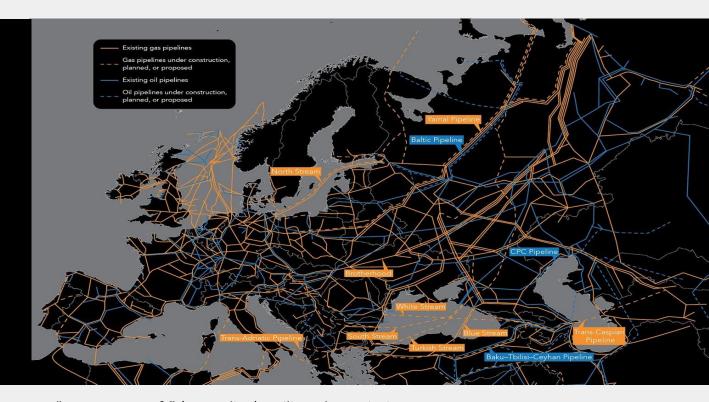
### **Lat-Am Beyond Brazil**

- Mexico: Robust growth in manufacturing and construction;100-year Euro-bond
- Pacific Alliance poised to reap TPP gains



### Infrastructure as Authority: Reshaping Cross-Border Relations

- Baltic Union:
  Shared
  infrastructure and
  governance
  services (Coming
  soon: Helsinki Stockholm
  Hyperloop)
- European energy grid: Integrated gas, electric and nuclear power



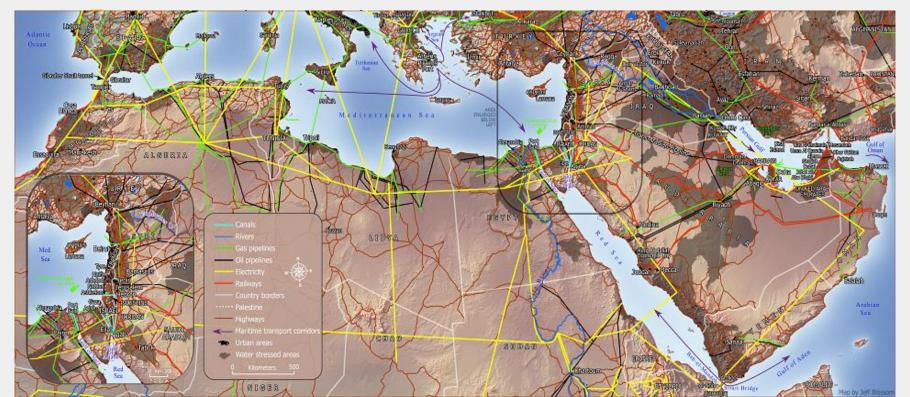
"Extrastatecraft" (Easterling): Utility takes priority Europe-Russia: From singular dependence to reverse flows

### **Pax Aseana:** How to Grow From Billions to Trillions



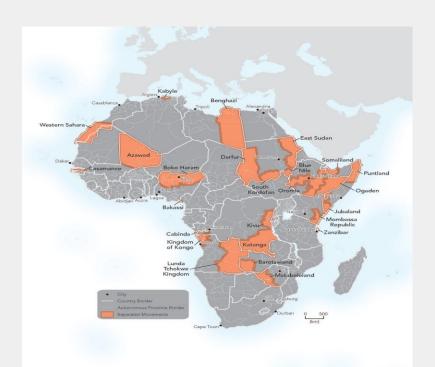
### From Sykes-Picot to *Pax Arabia*

- > A century of borders: Post-colonial collapse
- > Connecting ancient cities: The new pan-Arabism



### Africa: From Devolution to *Pax Africana*

- Aggregation in sub-regions: East Africa as the continent's "Benalux"
- > Pan-African connectivity: Continental infrastructure, free trade, open migration





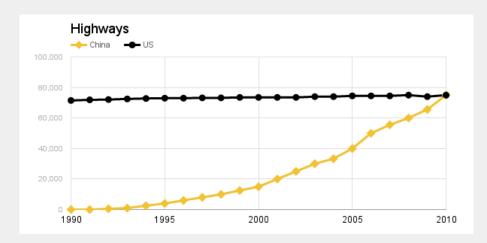
## **The Asian Center of Gravity**

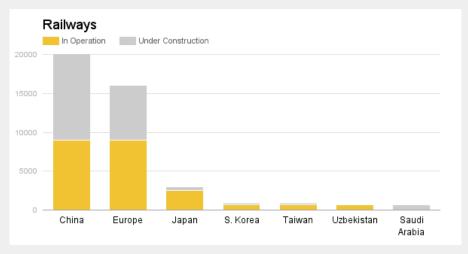


POPULATION: Asia = 4 Billion > Americas (1 Billion) + Europe/Middle East/Africa (2 Billion)

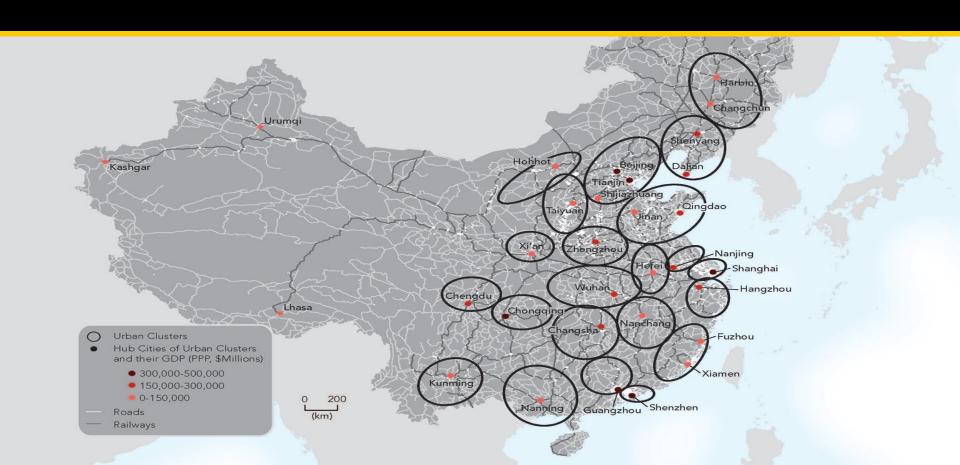
# **Connecting China: Highways and High-Speed Rail**

- Connecting the West (Tibet / Xinjiang)
- Promote second-tier city manufacturing
- Accelerated urbanization drive (hukou reform)
- Improved labor productivity (WB)
- Social mobility amidst labor dislocation
- Promote logistics and e-commerce

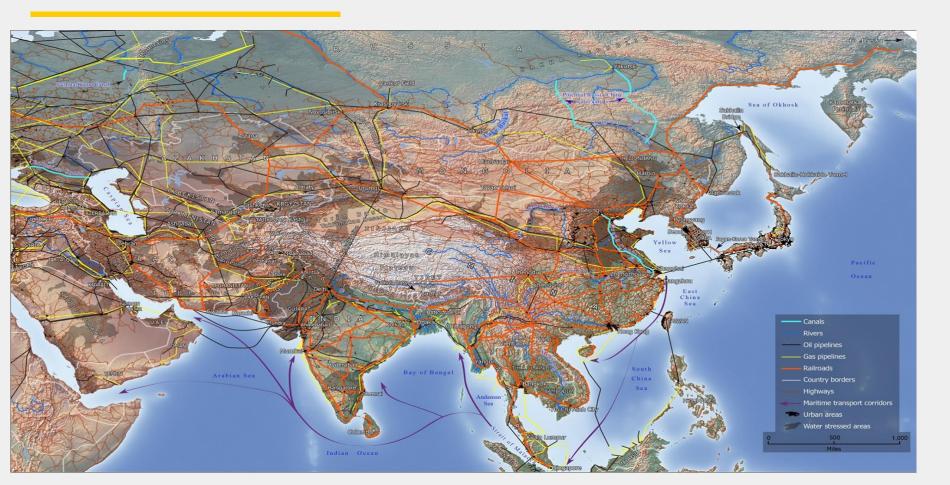




## **China: Empire of Mega-Cities**



### **East Meets West: Eurasia's Iron Silk Roads**



### **Fastening the Belt: Ensuring Inter-Connectivity**

#### Harmonization of standards and practices

- Taxes / bankruptcy
- Trade facilitation / customs
- ESG standards (KPIs)
- Project management training
- Digitizing information exchange

#### **Security:**

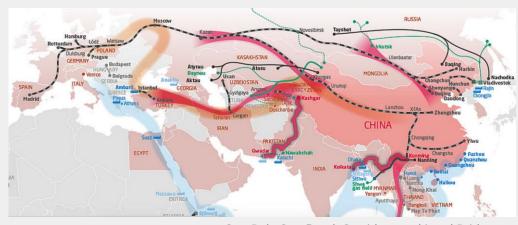
 Counter-terrorism, crisis management, organized crime, cyber-security, political risk, leadership succession

#### **Ensuring quality:**

 Assessment (technical/environmental/social) should determine necessary resources before bidding

#### Overcoming national capacity constraints

- Preference for local capabilities and procurement
- International corporate JVs
- Encourage moving up the value chain (ports to SEZs)
- Digital platforms and payments to boost crossborder services economy



One Belt, One Road: Corridors and Land Bridges

#### **Project selection**

- Mixing domestic and international priorities.
- Beyond power/utilities, ensure financing for non-monetizable projects.

#### First projects

Pakistan: CPEC
 Indonesia: Housing
 Bangladesh: Power
 Tajikistan: Roads

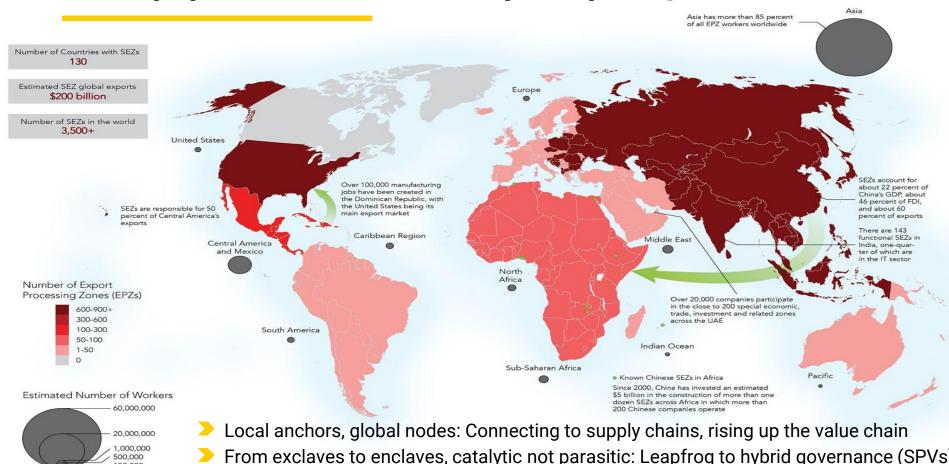
### **Piraeus: China's European Gateway**



Source: Mercator Group, Rhodium, Financial Times

- Cosco and the Greeks: From fear to loyalty
- China's upstream investment drive: finance, real estate
- Multi-modal European supply chain: Railway to Slovakia

### Pop-Up Cities: SEZs as the Most Rapidly Expanding Global Form



### **India's Smart Cities: Doing Smart Things in Cities**

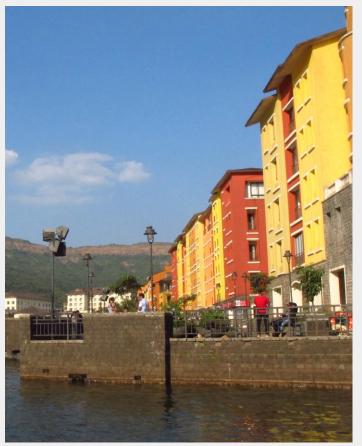
**Beyond the Big 5:** New Delhi, Mumbai, Chennai, Kolkata, Ahmedabad

Focus on building out capital cities and business/industrial centres, enhancing investment climate, improving quality of life and promoting sustainable environment

**Functional priorities:** capital cities, industrial centres, culture/tourism areas, ports, education, healthcare

**Services priorities:** water, power, sanitation, mobility, housing, IT

**Cutting red-tape:** Infrastructure PPPs; multi-stakeholder SPV governance



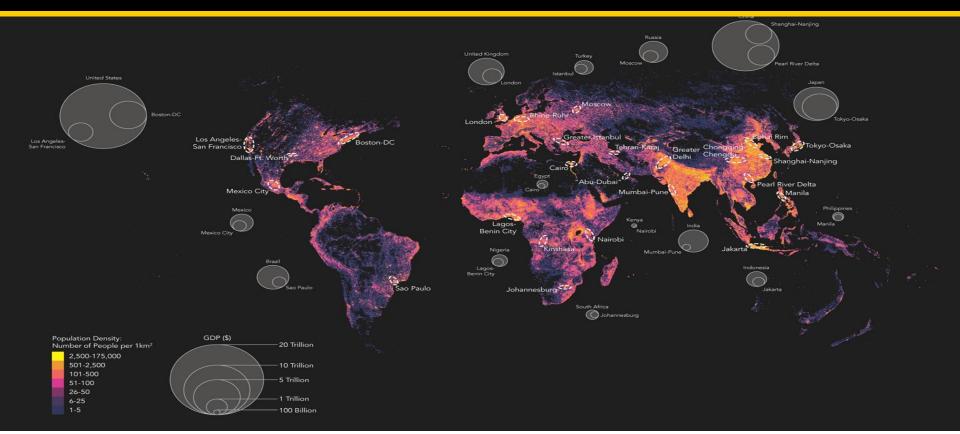
Source: Anil Wadghule/Flickr

### The Arctic: Navigable and Livable

- Faster Arctic shipping connecting new northern ports
- Overlapping sovereignties to shared supply chain zone
- "Northism": A new Arctic population and identity



# Planetary Urbanization: Megacity Archipelagos Define Humanity



### From Nations to Nodes: 50 Mega-Cities or 200 Countries?

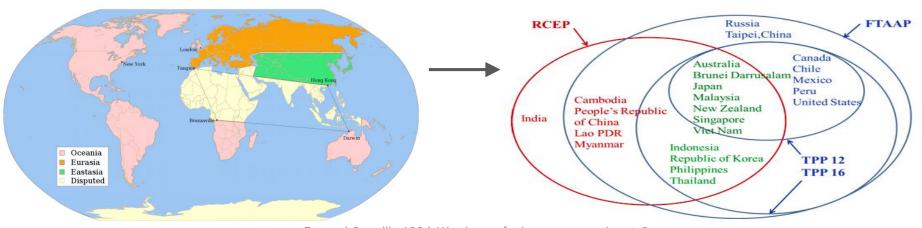


- Now to 2030: More lights, same map
- > Cities need countries more than vice-versa



# What's the next global city?

### "Who Rules the Supply Chain, Rules the World"



Beyond Orwell's 1984: Warring or fusing mega-continents?

War b/w systems (capitalism versus communism) tug-of-war within the collective supply chain matrix

Mackinder Modified: War over Territory War over Connectivity

#### TTIP and TPP vs RCEP

- Global trade is additive, not substitutive
- Trade/investment/supply chain nexus

# The Race to Complexity (*Hausmann*): Horizontal + Vertical = Diagonal

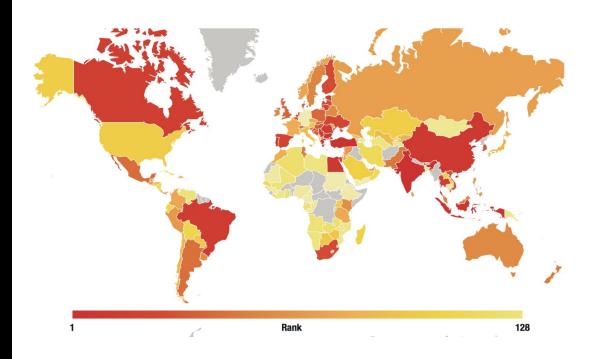
Supply chain alliances: national supply chain nexus (e.g. Toyota/Nagoya and Samsung/Seoul) versus stateless companies (e.g. GE w/o Ex-Im)

China's German quest: From "Made in China" to "Made by China" (e.g. IT GVCs)

Attract investment, displace investors: Industrial policy at home (SEZs, IP theft, patent trolling, #MakeInIndia)

Capture global markets: Export credits; national champions

### The Great Supply Chain War



### **Global Evolution: From Connectivity to Resilience**

### No more chokepoints:

Competitive connectivity builds pathways for supply to meet demand

Ring-fencing volatility: Ukraine, Iraq, Libya, South China Sea

### **Abundance and Stability:**

From "peak oil" to "gas glut"

US oil sales to China

### **Toward Antifragility** (*Taleb*)

War is an event; networking building is a process



