ECC Forum 1: Leadership through Uncertain Environments – An Example Through the Healthcare Industry

Dan Greenleaf
Chairman & CEO
Home Solutions

Chris Lloyd
CEO Memorial Hermann Physicians Network

David Milich
CEO United Healthcare South Texas
Forum Agenda

• ARS Questions to Determine Demographics
• Healthcare Quick Facts
• Panel Introduction
• Forum Discussion
• Questions
ARS Connector

- Use the Keypad to Vote

- When prompted, either use the keyboard to type in your response or press the track ball to select your response

- When the vote is still open, you can change your response by simply submitting another option
According to OSHA, falls accounted for 36.5% of fatalities on construction sites in 2013 (302 out of 828 total deaths).

In 2014, OSHA’s most commonly sited deficiency was fall protection.

What is wrong with this picture?

Focusing on accurate and compliant fall protection practices could significantly reduce the number of fatalities resulting from falls.
ARS Question 1

• What type of company do you represent?
  o Owner
  o Contractor
  o Supplier
  o Academic
  o Other
ARS Question 2

- What area of the country do you represent?
  - West
  - Midwest
  - South
  - Northeast
ARS Question 3

- How much do you know about the changes within the Healthcare industry?
  - First time I am hearing of changes
  - I know my healthcare plan
  - I know quite a bit about the industry in general
  - I should be sitting on the panel
ARS Question 4

• How Volatile do you believe your industry is compared to the Healthcare industry?
  o More volatile
  o About the same
  o Less volatile
Quick Healthcare Statistics

- Healthcare spending in the US outpaces all other nations by far

Bar chart showing hospital costs per patient per day in various countries, with the United States having the highest costs.

Line graph depicting health-care spending as a percent of GDP from 1980 to 2012 for a selection of countries.
Quick Healthcare Statistics

- Healthcare revenue in the US is estimated at almost $2 trillion in 2014

- Oil and Gas revenue in the US is estimated at around $200 billion in 2014
Dan Greenleaf - Chairman & CEO
Home Solutions

- Over 20 years of experience in senior leadership positions in the healthcare industry
- One of the largest independent home infusion providers in the US
- Led multiple companies to strong growth and performance in the healthcare sector
- Serves on University of Miami’s Heath Care Sector Management and Policy Board
- Active member of Young Presidents’ Org the world’s premier network of CEs/business leaders.
Chris Lloyd - CEO of MHMD
Memorial Hermann Physicians Network

- Over 25 years of Executive experience in acute Healthcare
- MHMD is the largest integrated physicians network with 2000 participants
- CEO of MHACO which has driven some of the highest quality and cost improvements in MSSP (Medicare Shared Savings Program)
- Participant in initial forming stages of PedMeds.com
David Milich - CEO
United Healthcare South Texas

• Over 20 years of experience in the Managed Care industry

• United Healthcare provides health plans and programs to 1.5 million TX residents

• Serves on the Board of Directors for Greater Houston Partnership, Houston Hispanic Chamber of Commerce, and American Diabetes Association of Houston
Panel Discussion

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