



**Can Owners and Contractors  
Ever Align on Risk?**

engineering and construction contracting association

# Can Owners and Contractors Ever Align on Risk?

## Moderators



**Joan Miller**

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# Different Views Through the Risk Lens

	Owner	Contractor
Subject Matter Expert	  <i>Dr. Graham Hawkins</i>	  <i>Deryl Earsom</i>
Bottom-Line Responsibility	 The Chemical Company  <i>Mike McAtee</i>	  <i>Ralph Biedinger</i>

# Where are we today? How well are we aligned?

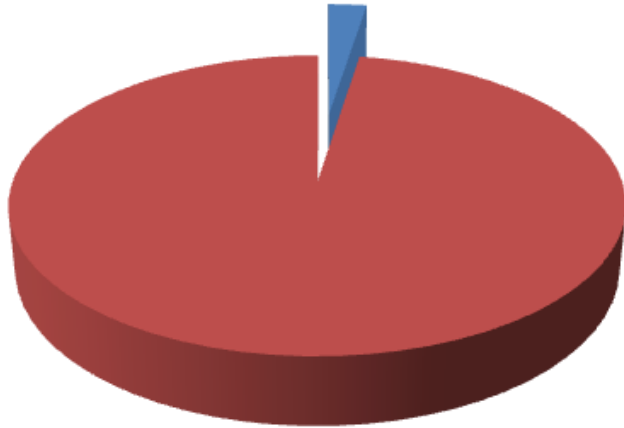


- Base Camp?
- Camp II? (25%)
- Camp III? (50%)
- Camp IV? (75%)
- Camp V? (Summit)

*How would you rate our risk management capabilities and effectiveness?*

*How would you rate our alignment?*

# How well are we managing risk today?



- Only 2.5% of projects can be defined as successful
- 65 – 75% fail to meet business objectives
- 80% of organizations have unpredictable and/or poor performing projects

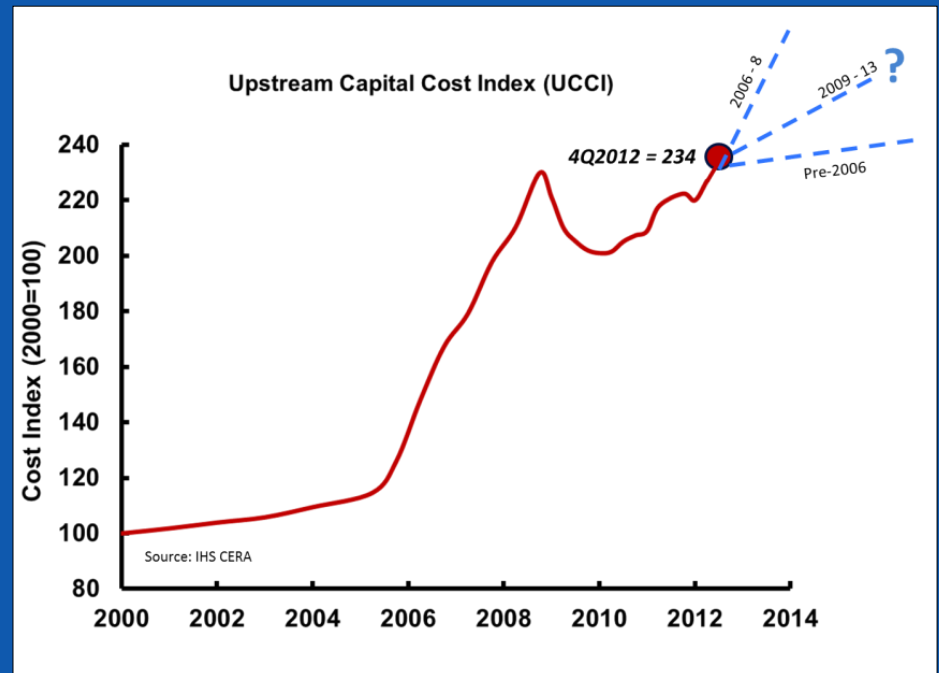
# The Risk Landscape has changed

**External  
Risks**

**Non-  
Technical  
Risks**

**Organizational  
Risks**

**Project  
Risks**





# 3 Themes for Today

**New risks  
... new  
thinking**

**New ways  
to align and  
collaborate**

**New  
challenges &  
opportunities**

# Theme 1: New Risks, New Thinking

How have the risks that projects face changed over the past 10 years?





# Theme 1: New Risks, New Thinking

How has the thinking about project risk management changed?

## Theme 2: New Ways to Align and Collaborate

How have the ways that owners and contractors approach risk management evolved?

## Theme 2: New Ways to Align and Collaborate

What are the biggest barriers to alignment and how are owners and contractors overcoming them?



# Theme 2: New Ways to Align and Collaborate

## Q&A



# Theme 3: New Challenges and Opportunities

What will be the sources and severity of project risk 5 years from now?

# Theme 3: New Challenges and Opportunities

What should owners and contractors – individually and collectively – do to improve risk alignment going forward?



# Theme 3: New Ways to Align and Collaborate

## Q&A



# Thank you



- Ralph Biediger
- Deryl Earsom
- Graham Hawkins
- Mike McAtee
- Joan Miller
- Dick Westney

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