

The Far Corners of the World: Increase Your Value From Global Procurement

Debbie Adams (Moderator) – Chief Procurement Officer, ConocoPhillips

John Somich – Program Manager: International Sourcing, BP

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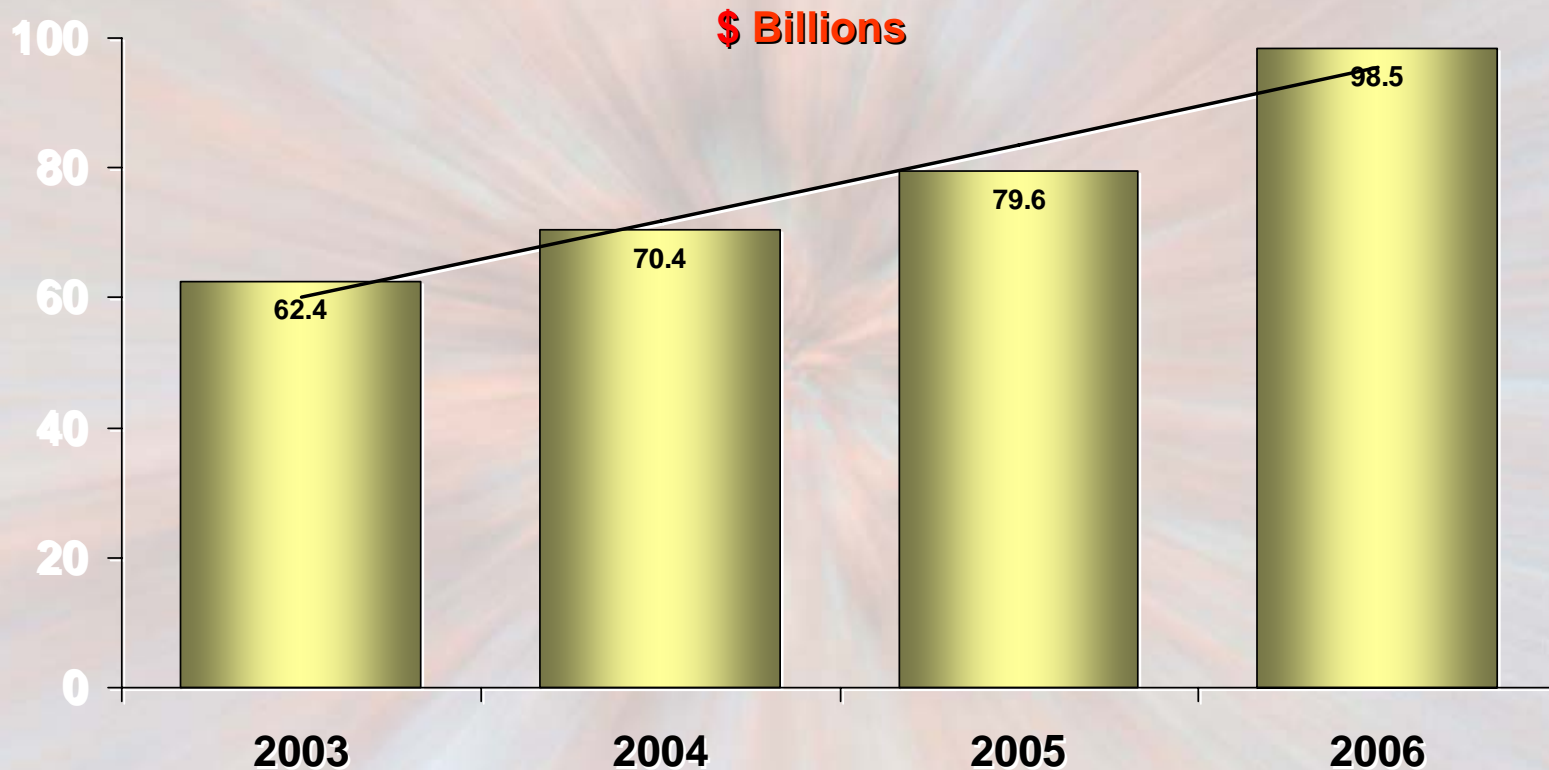
The Far Corners of the World: Increase Your Value From Global Procurement

Debbie Adams (Moderator) – Chief Procurement Officer, ConocoPhillips

Debbie Adams is Chief Procurement Officer of ConocoPhillips. She began her career as a process engineer in the refining division, progressing to positions in planning, trading, operations, and business development throughout the downstream business unit. She has previously held positions in Stockholm and London, in strategy, information management for downstream across Europe and Asia, and as head of the international refining and UK/Ireland business unit. Debbie received a bachelor of science degree in chemical engineering from Oklahoma State University.

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Data from ExxonMobil, Shell, BP, TOTAL, Chevron and ConocoPhillips

** COP budgeted capital spend includes LUKOIL and WRG & excludes the cash portion of the Burlington acquisition*

*** CVX excludes UNOCAL acquisition*

Source: Publicly available reports

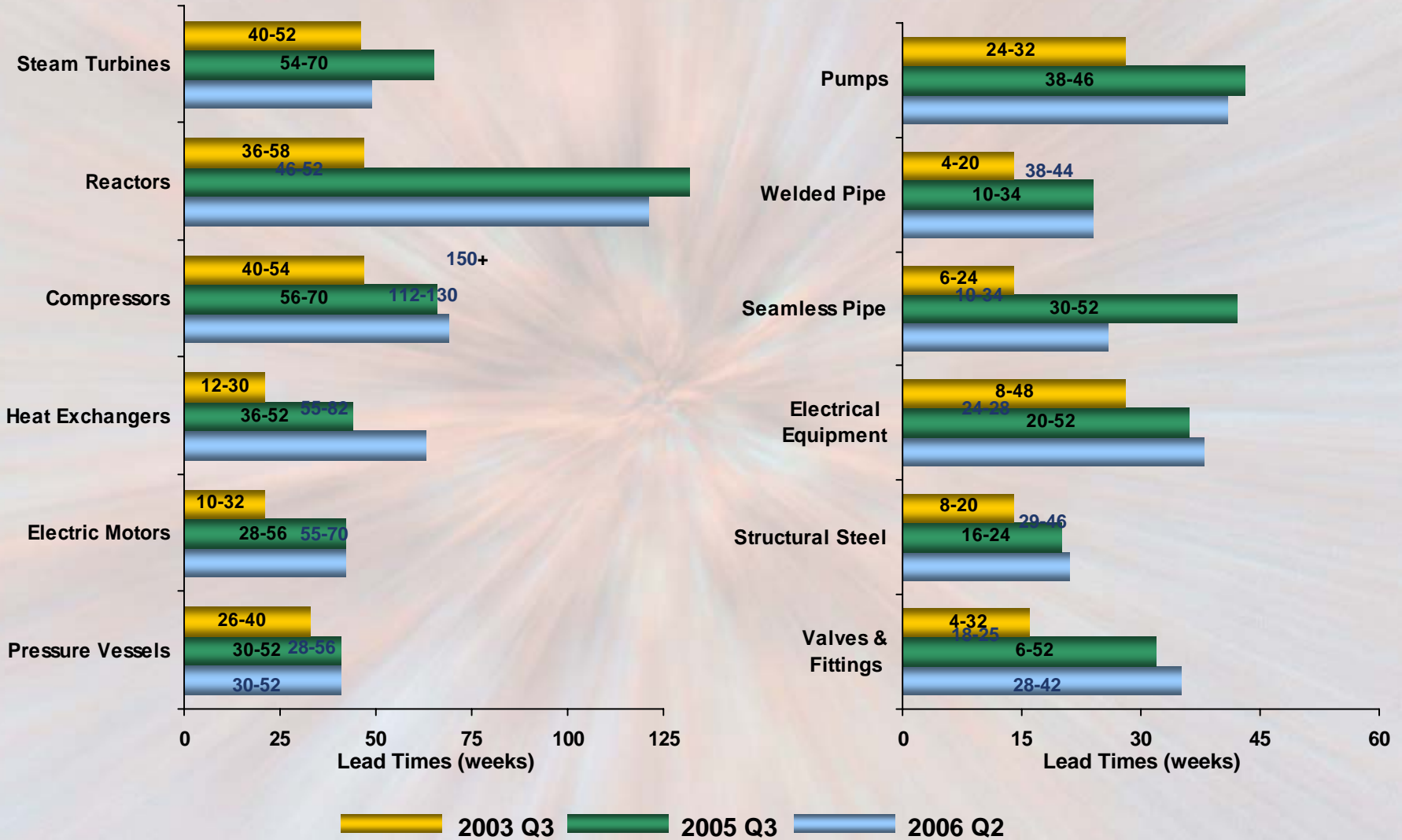
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* Source: Supplier Interviews

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